

# CORE PRODUCTS AND SERVICES MATRIX



## **CUSTOMERS:**

Primary Care Trusts  
Mental Health Trusts  
Ambulance Trusts  
Local Authorities  
GP's  
Regional Development Agency  
Private Sector Health  
3<sup>rd</sup> Sector  
Housing Associations  
Private developers requiring community solutions

## **PRODUCTS AND SERVICES:**

- 1** New Build £3 million plus
  - Lease Plus Agreement
  - Land Retained Agreement
  - Flexible long term leases
  - Capital Funding
- 2** Building Refurbishment £1 million plus
  - Lease Plus Agreement

## CORE PRODUCTS AND SERVICES MATRIX



Land Retained Agreement

Flexible long term leases

Capital Funding

**3** Small Capital Works £100k to £1 million

**4** Supply Chain Management

Landlord Management Function

Centre Management

Business Performance and Measurement (KPI's)

Market Testing

Sustainability Services

**5a** Partnering Services

Hard Facilities Management

Soft Facilities management

Site Services

- Acquisition
- Appraisal
- Capacity Planning
- Funding

## CORE PRODUCTS AND SERVICES MATRIX

- Master Planning
- Surveys

### Estate Services

- Management
- Planning
- Utilisation

### **5b** Partnering Services (continued)

Project/Programme Management

Property Development – Value Maximization

Green Transport Planning

Valuations

Future Funding

3<sup>rd</sup> Party Income Streams

Housing Association Engagement

Planning Consultancy

### **5c** Partnering Services (continued)

Service Planning

- SSDP
- Current

## CORE PRODUCTS AND SERVICES MATRIX

- Future

Options Appraisal

- Land
- Strategic Business Case
- Outline Business Case

Full Business Case

### **5d** Partnering Services (continued)

Health Planning

Practise Based Commissioning

Business Plans

Art Commissioning

Design Management

Workshops and Knowledge Transfer

### **BUILDINGS:**

Primary Care Delivery Centres

Mental Health Facilities

Community Hospitals

Leisure Centres

Social and Rented Housing

GP Practises

Well-Being Centres/Healthy Living Centres

## **BUILDINGS (continued):**

Crèches

Sure Starts

Art Galleries

Nursing Homes

Residential Homes

Extra Care Facilities

Council Offices

Libraries

Schools

Police stations

Fire Stations

Ambulance Stations

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